



Collaboration soars across Europe for UK real estate business

Story Snapshot

A UK real estate company wanted to transform the way its teams worked and collaborated securely from remote locations across Europe rather than from centralised offices. Insight planned, built and now handles the new cloud-based working environment with advanced license management support services.

- Insight delivered a tailored discovery workshop to demonstrate what the company could achieve with Microsoft 365.
- Adopting Microsoft 365 improved the security posture of the real estate’s working environment and helped support its license management.

Background

A UK real estate business - specialising in converting derelict buildings and obsolete brownfields into quality, sustainable communities in Europe - engaged with Insight to enable its modern workplace.

Challenge

The real estate’s employees needed to work remotely. This required technology and additional support services to allow secure and productive collaboration.

The company recognised the need for expert help to enable remote working in the short-term. Longer-term, it wanted a solution to allow the growing team to support its real estate renovation projects and work collaboratively from sites across Europe.

Connectivity, collaboration and security were all important considerations for its remote working strategy. A major challenge was finding the right partner to make this happen in a short timeframe.

“Insight helped us appreciate what was possible with Microsoft 365 and completely understood what we wanted to achieve. The tailored discovery workshop plus the technology and support from Insight has enabled our team to work collaboratively at a whole new level. Insight transformed our working environment.”

IT Director

“Insight provided us with expert resource we didn’t have in-house. They created an environment that fits us today and will grow with us as our business develops.”

IT Director



Solution and Outcome

As a growing business, the real estate could have considered a secure, remote working solution to be expensive and out of reach. However, Insight’s considerable experience of transforming working environments with Microsoft 365 (M365) has given the company a secure, cost-effective, end-to-end solution.

As the starting point for the business’ workplace transformation journey, Insight’s discovery workshop explored the existing technical environment and introduced a view of what the new working environment could look like.

Following the planning workshops, Insight built a solution for the company and completed the migration of all data, files and mail to the Microsoft tenant. This included boosting the business’ security posture with Defender for Business and Multi-Factor Authentication.

Insight continues to support the real estate with the Insight Cloud Care Advanced managed support offering, which helps maintain and manage the company’s M365 licensing.

Its employees can now work from anywhere and remain productive without compromising security. They collaborate with colleagues directly over Microsoft Teams and can service client requests from any location.

The Insight solution is not limited in size and will grow with the company. It provides the levels of connectivity, collaboration and security that the business needs, without drawing on its own in-house IT resource.

Why Insight?

Insight’s extensive experience of transforming growing businesses helped ensure that the discovery workshop accurately demonstrated the advantages that M365 workplace solutions would deliver to the real estate company.

Insight listened intently to what the company wanted to achieve around collaboration and a new way of working, incorporating this into the workshop. The client was confident that Insight was the right partner to plan, build, support and manage its use of the new collaboration tools.

The fast response and services that Insight provided helped the business get its new working environment up and running quickly.

FAST FACTS

Improved

connection and collaboration between colleagues on-site across Europe.

Secure

remote working environment now deployed with scope to grow.

Simplified

licensing management going forward with Insight Cloud Care Advanced.

Improved

speed and ease of setting up new devices for the business.